



Solutions Delivered

The **DOSIS L60** can meet your short-cycle demands today!

An **L60** can produce 60 fully ready (filled, sealed, and patient labeled) seven day/count prescription in an hour. This same machine also fills 30 day/count cards at 45 cards per hour.

Staying with the standard blister card that you are utilizing today, means you can meet your needs without turning everyone's world upside down. The blister cards that are produced by the **L60** are ready for the traditional secondary check by a pharmacist in your pharmacy; no rubber banding or boxing and labeling again! The **L60** is truly a method for extending your staff to reach your short-cycle demands.

If you want more throughput than what a single **L60** gives you, add an additional unit or units. For example, buying two **L60** units truly doubles your blister card throughput.

The **L60** was designed to grow with your demand giving you the quality you desire at a price you can afford.

The **L60** is the smallest fully automated blister card machine in the industry today, at 25" D x 43" W x 79"H. A single **L60** only requires a 4' x 6' work space. If you need multiple L60s, they do not have to be placed side by side. You choose how to best fit the L60s into your pharmacy's workflow.

Why can you achieve a ROI faster with DOSIS?

There are two main reasons.

One: It is truly a hands-free solution. When a blister card is dispensed from the **L60**, there are no more fulfillment steps required. Unlike the competition, the blister card solution does not require constant human interaction.

Second: DOSIS integrates tightly with your workflow processes and operates with minimum technician

intervention. Our customers spend an average of 30 to 45 minutes a day keeping drug and material supplies replenished to achieve the required daily throughput of the machines.

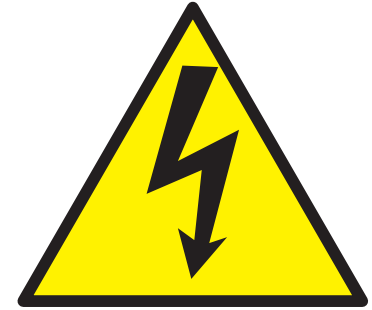
Don't let the competition fool you. Dispensing seven pills into a 30/31 day blister card is not wasteful. Maintaining the same format makes everyone's lives simpler. Blister card cost has proven over the last few decades to be the most cost effective solution to deliver medications in the LTC marketplace. After all, can you glance at a roll or a box of unit dose pouches and validate that the correct medication is in each pouch and the count is correct? The manufacturers of the blister cards have optimized their business to be the most cost effective on the 30/31 day blister card production. Even going to a seven or a 14 day card will reduce the cost of the 30/31 day blister card cost by half! So the best thing to do is to continue utilizing your existing material and just increasing your volumes for purchasing additional 30/31 day blister card materials.

Often pharmacists have mentioned that medication cart space is limited in the facilities to which they deliver; and, these carts are often owned by you the pharmacy. The impact of dispensing seven days worth of medication into 30/31 day blister card simply means that the card drawer will be open an extra four times a month for restocking patients' medications. There is **not a requirement for more space** than is required now.

Our DOSIS team has over 100 years of combined background in pharmacy automation. The **DOSIS L60** product is designed, manufactured, installed, and supported by Manchac Technologies. We have one core competency; pharmacy automation. Let our team help you optimize your workflow with a DOSIS solution that best fits your needs. Allow our team the opportunity to work with your pharmacy. We will provide a seamless DOSIS solution that will immediately affect your bottom line.

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DON'T GET SHORT CIRCUITED



ON SHORT-CYCLE DISPENSING

Do your wires seem crossed with the Short Cycle Dilemma?

Don't get short circuited by Unit Dose Pouch automation!

What makes a solution applicable to YOUR NEEDS is the ability to supply the basics of accuracy and repeatability in fulfilling prescriptions.

Currently, 80% of the long-term-care market is still utilizing 30 or 31 day blister cards, and have been for several decades.

If what you are considering buying does not fulfill your basic needs, then it is not AUTOMATION.

Is unit dose more applicable now for short cycle dispensing than it has been in the past or does the traditional blister solution STILL fit the bill?

To answer the question, NO, it is not applicable any more now than it was in the past.

This brochure will guide you through key questions you should be asking to find which AUTOMATION IS RIGHT FOR YOU.



Let the DOSIS Team talk you through some KEY Questions about unit dose automation.

- How do I manually supply oral solids that cannot be put into an automated dispensing system?
- How do I manually supply those last minute and weekend prescriptions?
- What are the costs of the materials utilized by a unit dose machine versus a blister card solution?
- How much material is required for a leader and a tail on the materials used by the unit dose pouch machine?
- How many PRESCRIPTIONS can typically get out before materials require replenishment?
- How quick can the system's packaging materials be replenished?
- What do I need to do to prepare the nursing homes for a unit dose pouch system?
- How is a unit dose pouch system packaged and labeled for the patient at the home?

- What is the cost of retrofitting medication carts in the home to unit dose pouches?
- How does my pharmacy handle patient medication change out with the unit dose pouch strips? Single medication per pouch? Or multiple medication per pouch?
- How much man power is required to operate an automated unit dose pouch robot in a work day?
- What happens when the automation does not get a pill per pouch or too many pills in a pouch?
- How does the automation's pill canister handle an NDC or generic change out? What calibration is required by the pharmacy? Does the canister have to be changed? If so, at what cost?
- Have you talked with a pharmacist using a "strip packager"? With the assortment of machines that have been out in the field for so long, be sure to speak to a variety of pharmacies that utilize "strip packaging", even if they do not service the LTC market.
- COST, COST, and COST. How quickly can you realize your ROI? Be sure that you can achieve a return-on-investment (ROI) in less than 18 months on the total cost of deploying any system(s)!

General automation questions that may be helpful:

- How does it fit into my existing dispensing workflow? Does it require extra software? Cost?
- Will you have to remodel you pharmacy to place your new robot in your pharmacy such that it can be effective to your fulfillment productivity?
- Are the labels produced bear your pharmacy's brandings anywhere on the delivered packages?
- What are the power requirements? Single-phase power or multiple-phase?
- Is there cross-contamination risk between medications during the dispensing process?
- Will medication canisters typically hold the contents of a stock bottle? Or multiple-stock bottles of faster moving medications?
- How big is the operational footprint of the robot?
- Is the system sold, manufactured, and supported by the same company?